

Prospects

Use v.5 Prospects for tracking guests and visitors who are beginning to participate in the life of your church, but who have not decided to become members. Data stored here moves with a few clicks to Membership when the person becomes a more active participant.

Features and Benefits

- Extensive integration capability: word processors, editors, spreadsheets, mail management, data entry tools
- Master search capabilities across all applications
- Promotion process
- One-click access for communication: map, email, phones, web site
- Fields unique to this module: source, associated family, religious affiliation, visit dates
- Provides specific data for outreach ministry to non-members
- Streamlines communication with selected and general mailings
- Customize and print reports: user selects fields, designates format
- Prints variety of labels and cards; user can design own forms
- Manages small groups: membership, meeting times, attendance
- Acknowledges “freshness” of data: shows the dates last updated
- Allows unsurpassed data retrieval for standard reports, special reports, customized formats
- Provides efficient reporting using data from multiple modules

Required modules:

- GlobaFILE

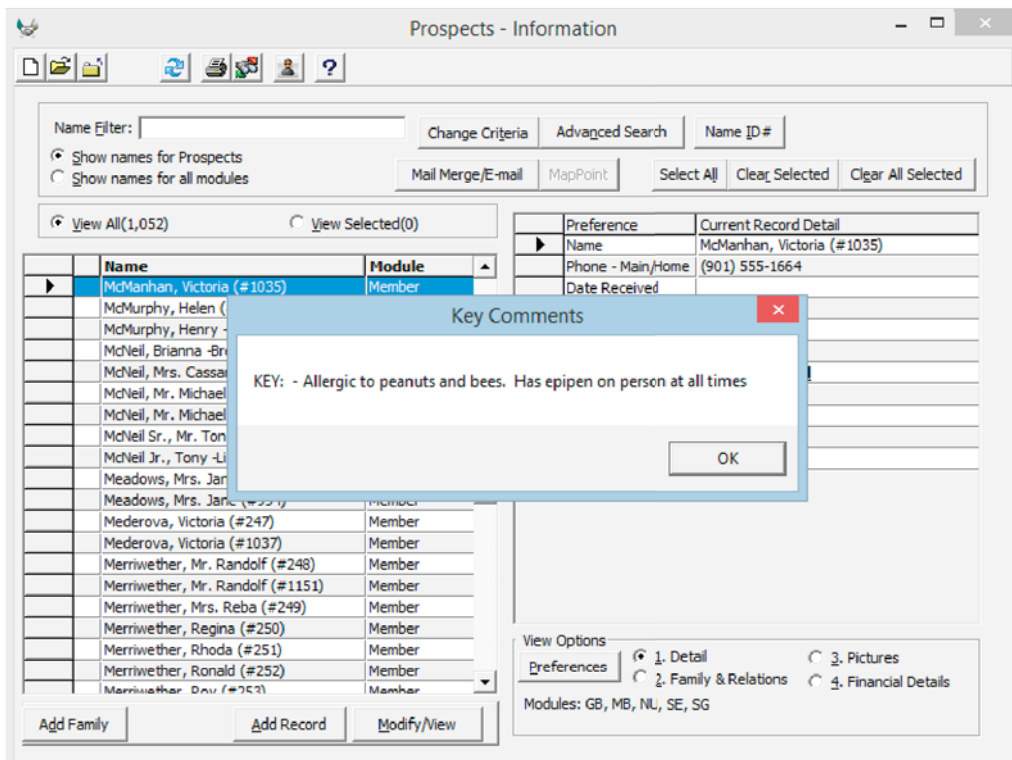
Optional module(s):

- e-Solutions
- Pose n' Print

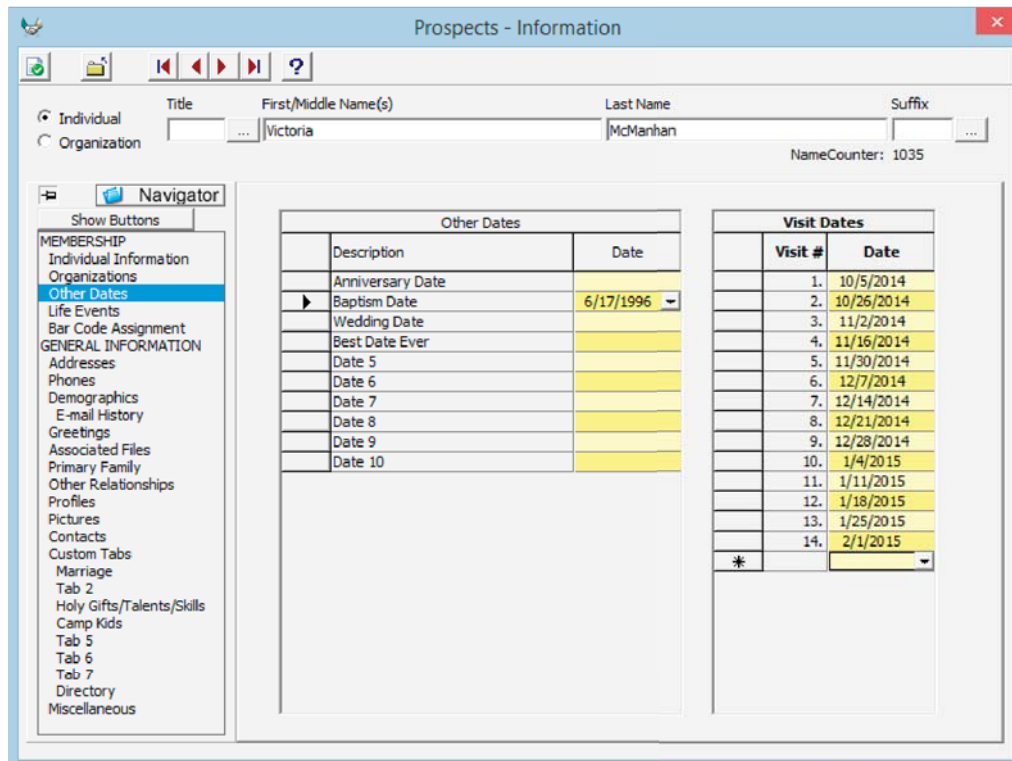
Buy these Shelby Add-on products to boost the power of **Prospects**:

- MOVE Agent
- PhoneTree
- Shelby MAILROOM





Tag prospect records with “key comments” for important notes that will guide your follow up and outreach efforts.



Track unlimited visit dates for each prospect. You can also define and record as many as 10 additional dates for quick reference on the Dates tab.