

## **Using Shelby's Financials**

Elena Derbique is the Finance Secretary at <u>Geist Christian Church</u> in Indianapolis, IN. She started working in the church as an independent contractor almost 15 years ago when she was asked if she would help set up the membership side of the new Shelby software that Geist had just purchased. When that was

completed, the church asked if she would join their staff as the Financial Secretary. She accepted the job, where she worked with only four other full-time employees.

Today, Geist is made up of two locations with around 1,000 people in worship every weekend. Elena has also taken on the role of running the church book club and she sings in the choir. She loves watching her beloved Colts play football. When time



permits she also enjoys playing bells. When asked if she would be available to talk with us about how she utilizes Shelby Financials each day, Elena was more than willing to share her experiences.

"I can always find what I am looking for and I find the system very easy to use. I have been in the financial arena for over 40 years and have worked for many different businesses with many different financial programs. Shelby is one of the best in my opinion. We have all of our tuitions, events, programs, etc. invoiced through the system and we can track payments of various kinds, whether they are donations, stock gifts, payments for products, our bookstore or coffee shop. I have four companies that I deal with and various funds and departments in each one. I think one of the best things about the software is that I can look back since I started working here in 1997 and see every entry and contribution ever made... at the click of my mouse!"

Elena went on to say that she has found the software to be so important because she can follow a prospective family from their first gift to see how they have progressed (at least as it relates to tithing) and then be able to predict when they are getting close to joining. "The financial piece is a great indicator for this," she said.

Since the start of Elena's career at Geist, the church has grown significantly, even adding two preschools with about 500 children. It is amazing to see the growth and amazing things that God has done at Geist and Shelby is honored to have them as a customer and help them manage their continued growth.

If you have any questions about Shelby Financials, please call us at (800) 877-0222 or email <u>sales@</u> <u>shelbyinc.com</u>.

